

Who are Quinces?



Since their establishement in 1944, Quinces have been a reliable bus and coach transportation provider covering the southeast of Melbourne and throughout Victoria. With a commitment to safety and efficient operations, we have faithfully served our clients in the education and tourism sectors. Our customer-centric approach allows us to tackle any transport logistics issue with an open and welcoming attitude.











Safety

Ensures safe and reliable transportation for students, minimising accidents and incidents.

Accessibility

Offers learning prospects to pupils in areas with transportation difficulties, and to those dependent on wheelchairs.

Reliability

Reliable transportation helps improve punctuality and attendance.

Traffic

Reduces traffic around the school, making it safer and better organised.





Using the bus saves parents time and money compared to driving their children individually.



Greener

Fewer cars on the road means less carbon emissions, leading to a more environmentally friendly world.



Community

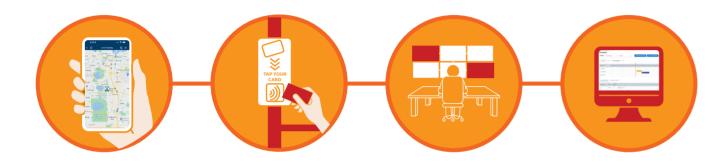
Travelling together builds a sense of community and encourages social interaction among students.



New Enrolments

Operating a bus service broadens the student catchment zone for a school.

What's included in a school bus service



Bus tracking

Our buses have remote monitoring capabilities, allowing parents to track them using a mobile application.

Ticketing

We can install ticketing systems on buses to monitor authorised passengers.

Control Centre

Realtime notifications of services, including live alerts for onboarding and deboarding.

Booking portal

Access your upcoming bookings and account status, and teachers can check transport for excursions.

We recommend:





Using transport to attract new enrolments

Access to quality education is a critical issue.

A dedicated bus service can significantly extend the school's reach, making the institution accessible to students who reside in distant locations or in areas that are not adequately served by public transport. A school bus service can bridge the gap, ensuring education for all.

The school stands to gain from each new student enrolment, not just in terms of increased diversity and vitality within the student body, but also financially. Each additional enrolment generates extra income through school fees and attracts further funding from government contributions.



What makes us a safe operator



Policies & Procedures

We have developed robust policies to ensure our operations run smoothly and safely.



ISO Quality Standards

Quinces is accredited to international quality and work health and safety standards and ensures all depots align with these standards through their integrated Quality Management System.



Driver qualifications

Quinces have a strict onboarding process to hire skilled and committed drivers, with high standards for driving ability and mandatory checks for working with children.



Preventative maintenance

Maintenance is important for the longevity, safety, and efficiency of equipment, making it crucial for any operation.



Seat belts

Seat belts, once considered essential only in cars, are now standard in school buses, ensuring student safety. Their constant use is required according to our guidelines.



Bus aides

We have introduced the option of having a bus aide to effectively manage a bus full of energetic kids on school bus runs.

Trips and excursions

Quinces offers bus charter services to your choice of destinations for students.





Seven questions

to ask when considering a bus service

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How quickly can we establish and commence a bus service?

We can start the service in two weeks if the vehicle is available, but usually, we require a month's notice for finalising the arrangements.







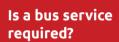












The school should survey parents to understand the demand for a school bus service, which will help determine the financial viability of providing transportation.



An estimated cost from Quinces can be used to create a budget for investigating funding options from parent contributions and sponsorships.

Where should the bus route run?

Our nearest depot operations manager will assist in designing a route which considers travel time, school hours, and traffic patterns.

How do we test the route?

Quinces will conduct a trial run of the route, address any issues, and make adjustments based on feedback, the result of which would be communicated to the school.

When do we announce the service?

With the service ready to start, all that remains is to lock in the start date. The initial few weeks will be monitored for schedule and safety compliance, and a feedback system implemented continuous improvement.

Who do we have to tell?

With the service locked in to commence, now is the time to announce the new school bus service, with the intention to obtain a commitment from parents.

How do we work to improve?

We will continuously assess the service, gather feedback, and keep you informed about any changes needed for safety and compliance with industry standards and regulations.

Punctual and reliable

10 things that provide you with comfort and reassurance:

- 1. Local depot is often less than 15 minutes away
- 2. Regular meetings and catch-ups to listen and inform
- **3.** Dedicated operations team overseeing the hour-to-hour and day-to-day schedule
- Depot based workshop ensuring repairs and maintenance are undertaken swiftly
- Allocation of a regular friendly driver to provide comfort to the children
- Ample fleet size to provide vehicle back-up in case of breakdowns or increased demand
- Large driver pool to aid flexibility in cases of driver absence
- Experienced schedulers helping you plan you routes and bus needs
- 9. 80 years experience dealing with schools we've encountered the issues you face
- 10. Dedicated service to your school





We have more than enough vehicles to assist stranded passengers and maintain uninterrupted service, even if a vehicle requires maintenance or repairs.



Vehicle type and fleet size



There are generally three types of buses used on school runs:

ALL our school bus vehicles have seat belts.







Small Bus

The 12-seater 'Commuter' vehicle is a cost-effective and efficient solution for school transportation. It can be driven by anyone with a standard driver's license and offers convenient door-to-door services for students and their families.

Midsize Bus

The 24-passenger 'Rosa' vehicle is commonly used for school transportation, perfect for navigating suburban roads and transporting primary school children.

Large Coach

The Coach has up to 57 seats and is perfect for transporting large groups of students, particularly where storage space is required. It is the most cost-effective option when filled close to capacity.

Abusservice could end up paying for itself

Cost of a school bus service



A school bus service operates twice daily, offering routes and stops in the morning and afternoon. The price is based on factors such as trip time, trip duration, road conditions, and the type of vehicle. Our fee is a daily rate, invoiced monthly based on the number of school days.

Parental contribution



We create a timetable that considers school vacations and pupil-free days. Often schools opt to charge parents a fee to cover the bus service, with the amount determined by the school, be it a fee per student or a user pays system charging only for when the student rides the bus.

The actual net cost



As an example, the daily cost for a medium sized Rosa vehicle with 24 seats is around \$420, covering both morning and afternoon trips. Assuming the vehicle is at full capacity, the expenditure for the school per student would be as little as \$8.75 per trip. With possibly 80% paid by the parents, the net cost to the school could be as little as \$84 daily.

Attracting new enrolments



Investing in a bus service can attract new enrolments from those considering the school for their kids. The new service, paid for by the school but subsidised by parents, is likely to bring in more students and increase school fees. ultimately benefiting the school's finances.

What does your estimate encompass and are there any extra charges?

> Our estimate includes all expenses such as operator salaries, fuel, maintenance and repair, and other associated costs of operating a bus. The proposed cost will be on a per-day basis, which will only be billed for the days the service is operated.



A few words from our clients...

We preferentially use Quinces because of the fantastic service that we get on our trips. Our usual drivers, John and Ayden, couldn't do enough to help us. They are great with logistics and extremely supportive with all aspects of our trip. We consider them essential to a successful trip.

Dr. Anne-Marie Tosolini University of Melbourne

Our organisation has relied on Quinces for a number of years to transport our participants to and from our annual sports day. Throughout this time, we have consistently been impressed by the professionalism, reliability, and dedication of your team.

Luke Bahramis Kilvington Grammar School Outstanding customer service team and high attention to detail. We're especially grateful for their flexibility and ongoing support with our major events.

Amy Ditchfield Balwyn High School

> Is it possible to share bus services with other educational institutions?

> > Absolutely, you have the option to pool the service and share the cost among the participating schools.

Schools



















Why choose us

At Quinces, we take pride in providing secure, dependable, and safe transportation for schools. Boasting a team of experienced transport specialists, including drivers, depot personnel, and maintenance professionals, we guarantee that every engine is thoroughly maintained and running smoothly.

Safe, reliable and well-maintained fleet:

Preventative and reactive maintenance to ensure our vehicle stay on the road

Experienced Team:

Support from a nationwide team tailoring school transport solutions across Australia







Want to get started?

Call us to arrange a meeting

Have more questions?

<u>Get in touch and we'll provide the answers you require</u>



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Quinces is part of the Australian Transit Group.











