

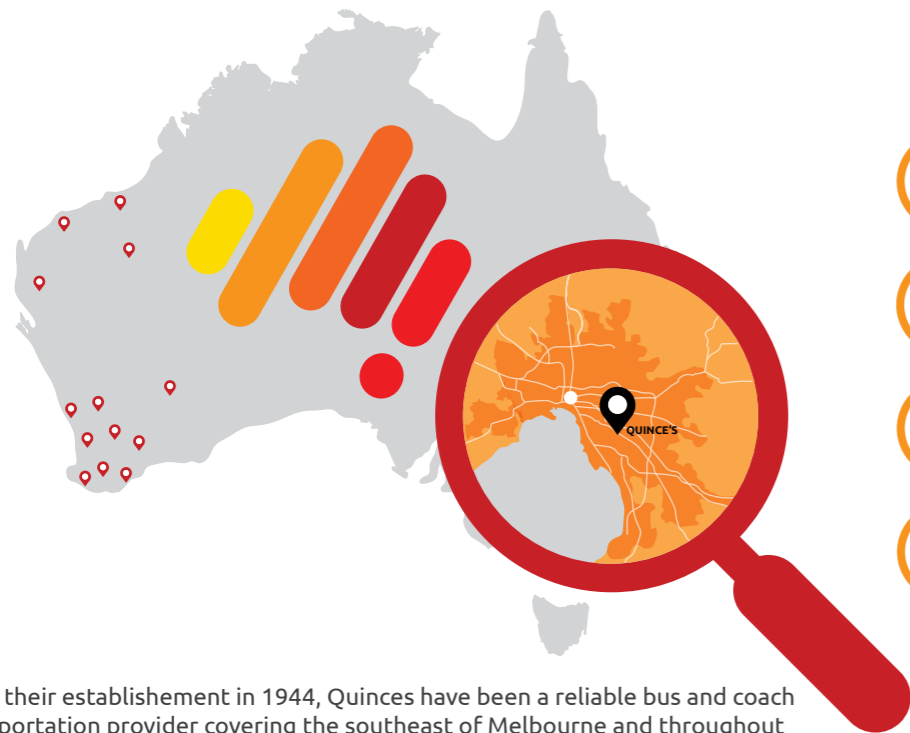


*Guide to*

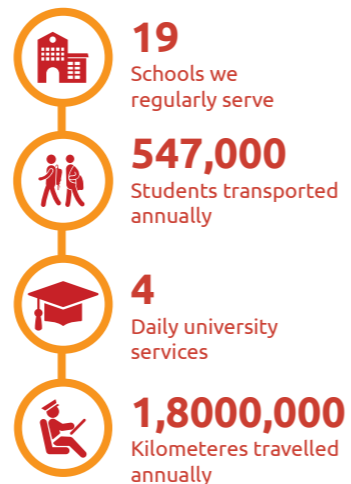


# Establishing Bus Services for a School

## Who are Quinces?



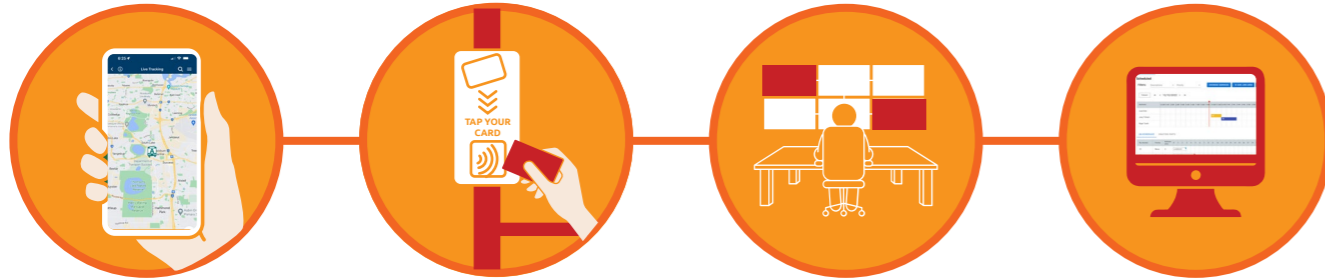
Since their establishment in 1944, Quinces have been a reliable bus and coach transportation provider covering the southeast of Melbourne and throughout Victoria. With a commitment to safety and efficient operations, we have faithfully served our clients in the education and tourism sectors. Our customer-centric approach allows us to tackle any transport logistics issue with an open and welcoming attitude.



## Why run a bus service?



## What's included in a school bus service



### Bus tracking

Our buses have remote monitoring capabilities, allowing parents to track them using a mobile application.

### Ticketing

We can install ticketing systems on buses to monitor authorised passengers.

### Control Centre

Realtime notifications of services, including live alerts for onboarding and deboarding.

### Booking portal

Access your upcoming bookings and account status, and teachers can check transport for excursions.

We recommend:

**transportme**<sup>™</sup>  
OneCompleteSolution

 **RollCall**

## Using transport to attract new enrolments

Access to quality education is a critical issue.

A dedicated bus service can significantly extend the school's reach, making the institution accessible to students who reside in distant locations or in areas that are not adequately served by public transport. A school bus service can bridge the gap, ensuring education for all.

The school stands to gain from each new student enrolment, not just in terms of increased diversity and vitality within the student body, but also financially. Each additional enrolment generates extra income through school fees and attracts further funding from government contributions.



## What makes us a safe operator



### Policies & Procedures

We have developed robust policies to ensure our operations run smoothly and safely.



### ISO Quality Standards

Quinces is accredited to international quality and work health and safety standards and ensures all depots align with these standards through their integrated Quality Management System.



### Driver qualifications

Quinces have a strict onboarding process to hire skilled and committed drivers, with high standards for driving ability and mandatory checks for working with children.



### Preventative maintenance

Maintenance is important for the longevity, safety, and efficiency of equipment, making it crucial for any operation.



### Seat belts

Seat belts, once considered essential only in cars, are now standard in school buses, ensuring student safety. Their constant use is required according to our guidelines.



### Bus aides

We have introduced the option of having a bus aide to effectively manage a bus full of energetic kids on school bus runs.

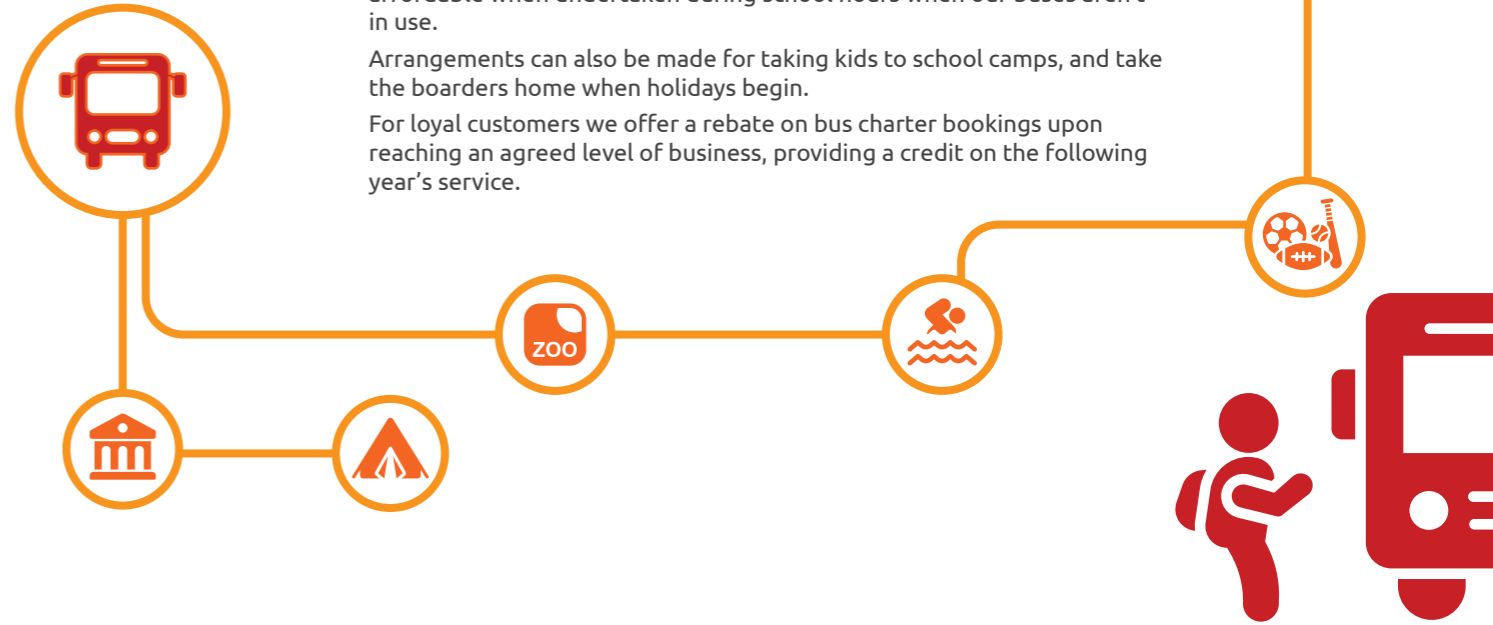
## Trips and excursions

Quinces offers bus charter services to your choice of destinations for students.

We offer discounted rates for schools, making school trips especially affordable when undertaken during school hours when our buses aren't in use.

Arrangements can also be made for taking kids to school camps, and take the boarders home when holidays begin.

For loyal customers we offer a rebate on bus charter bookings upon reaching an agreed level of business, providing a credit on the following year's service.



# Seven questions to ask when considering a bus service



## Punctual and *reliable*

10 things that provide you with comfort and reassurance:

1. Local depot is often less than 15 minutes away
2. Regular meetings and catch-ups to listen and inform
3. Dedicated operations team overseeing the hour-to-hour and day-to-day schedule
4. Depot based workshop ensuring repairs and maintenance are undertaken swiftly
5. Allocation of a regular friendly driver to provide comfort to the children
6. Ample fleet size to provide vehicle back-up in case of breakdowns or increased demand
7. Large driver pool to aid flexibility in cases of driver absence
8. Experienced schedulers helping you plan your routes and bus needs
9. 80 years experience dealing with schools – we've encountered the issues you face
10. Dedicated service to your school



What happens in the event of a bus breakdown?



*We have more than enough vehicles to assist stranded passengers and maintain uninterrupted service, even if a vehicle requires maintenance or repairs.*



## Vehicle type and *fleet size*



Do they have seatbelts?

There are generally three types of buses used on school runs:

*ALL our school bus vehicles have seat belts.*



### Small Bus

The 12-seater 'Commuter' vehicle is a cost-effective and efficient solution for school transportation. It can be driven by anyone with a standard driver's license and offers convenient door-to-door services for students and their families.



### Midsize Bus

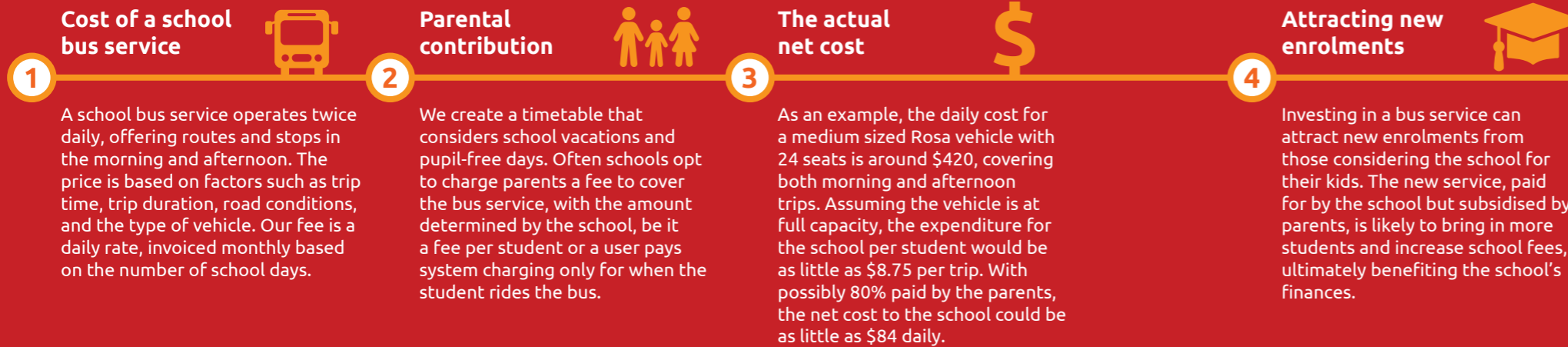
The 24-passenger 'Rosa' vehicle is commonly used for school transportation, perfect for navigating suburban roads and transporting primary school children.



### Large Coach

The Coach has up to 57 seats and is perfect for transporting large groups of students, particularly where storage space is required. It is the most cost-effective option when filled close to capacity.

# A bus service could end up paying for itself



“What does your estimate encompass and are there any extra charges?”

*Our estimate includes all expenses such as operator salaries, fuel, maintenance and repair, and other associated costs of operating a bus. The proposed cost will be on a per-day basis, which will only be billed for the days the service is operated.*



## A few words from our clients...

“ We preferentially use Quinces because of the fantastic service that we get on our trips. Our usual drivers, John and Ayden, couldn't do enough to help us. They are great with logistics and extremely supportive with all aspects of our trip. We consider them essential to a successful trip.

**Dr. Anne-Marie Tosolini**  
University of Melbourne

Our organisation has relied on Quinces for a number of years to transport our participants to and from our annual sports day. Throughout this time, we have consistently been impressed by the professionalism, reliability, and dedication of your team.

**Luke Bahramis**  
Kilvington Grammar School

Outstanding customer service team and high attention to detail. We're especially grateful for their flexibility and ongoing support with our major events.

**Amy Ditchfield**  
Balwyn High School

Is it possible to share  
bus services with other  
educational institutions?

*Absolutely, you have the option to pool  
the service and share the cost among the  
participating schools.* ”

Schools

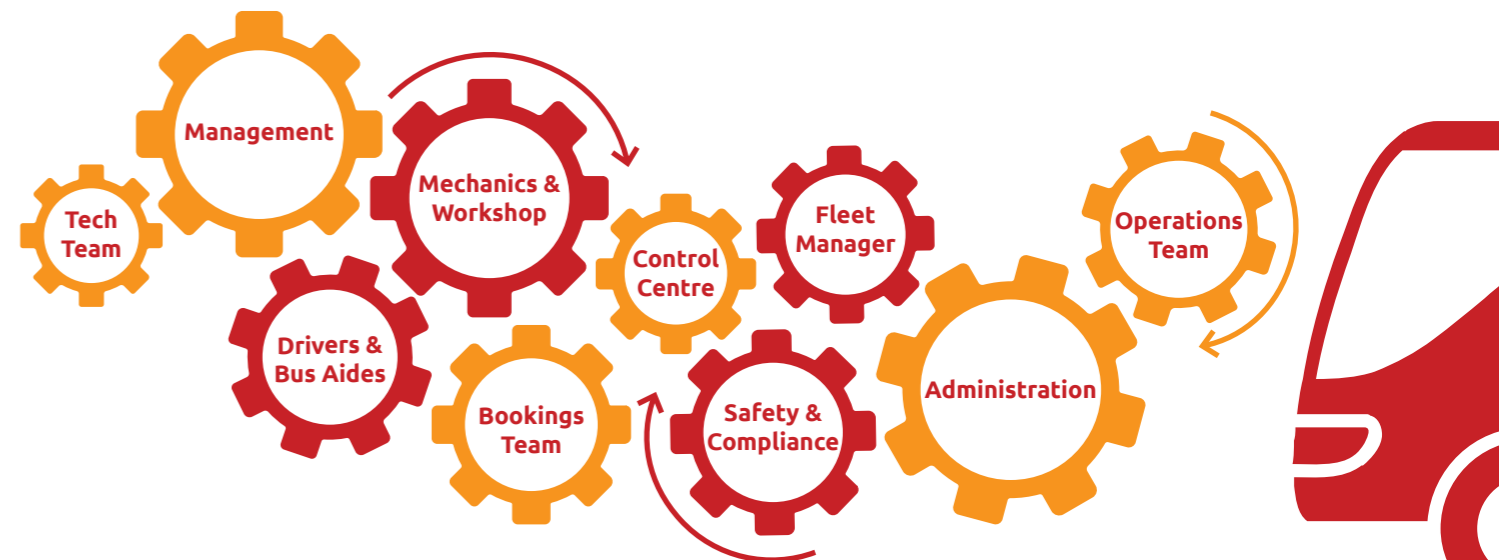


## Why choose us

At Quinces, we take pride in providing secure, dependable, and safe transportation for schools. Boasting a team of experienced transport specialists, including drivers, depot personnel, and maintenance professionals, we guarantee that every engine is thoroughly maintained and running smoothly.

**Safe, reliable and well-maintained fleet:**  
Preventative and reactive maintenance to ensure our vehicle stay on the road

**Experienced Team:**  
Support from a nationwide team tailoring school transport solutions across Australia



# Want to get *started?*

## Call us to arrange a meeting

Have more questions?  
Get in touch and we'll provide the answers you require



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quinces.com.au



Quinces is part of the Australian Transit Group.